

UKMB (United Kingdom Raw Meaty Bones)



Support & Action Group

165 West Way, Lancing, West Sussex, BN15 8NB email: info@ukrmb.co.uk Telephone/Fax: 01903 751629 website: www.ukrmb.co.uk

Freedom of Information Officer
The Royal (Dick) School of Veterinary Studies
The University of Edinburgh
Summerhall
Edinburgh
EH9 1QH
22r

22nd January 2007

Dear Sir/Madam,

FOI enquiry: Processed pet food companies

In respect to all processed pet food companies with which Edinburgh Veterinary School/Faculty is associated whether in a scientific, social, educational or research capacity please supply:

- * current contracts and memoranda of agreements.
- * correspondence between the school/faculty and its employees and pet food companies in respect to all matters for the 2006 calendar year.

In particular we are interested to learn details of any grants, sponsorships, guest lecturer appointments, field excursions to pet food factories/laboratories, scholarships and bursaries for veterinary students and the supply of pet food, text books and teaching aids.

Thank you for your assistance in this matter.

Yours faithfully

Jackie Marriott (Mrs)



20 February 2007

ROYAL (DICK) SCHOOL OF VETERINARY STUDIES

The University of Edinburgh Easter Bush Veterinary Centre Roslin Midlothian EH25 9RG

Mrs Jackie Marriott ukrmb Support & Action Group 165 West Way Lancing West Sussex BN15 8NB

Direct dial 0131 650 6125

Switchboard 0131 650 1000

Fax 0131 650 6585

Email Dick.Vet@ed.ac.uk/

Website http://www.vet.ed.ac.uk/

Telex 727442 (UNIVED G)

Email: Jim.Nisbet@ed.ac.uk

Dear Mrs Marriott

FoI enquiry: Processed pet food companies

In response to your letter of 22 January 2007 I enclose details of the current contract we have with a processed pet food company and correspondence with such companies during 2006. Note that I have obscured personal details such as name, telephone numbers, email addresses or anything which might allow the deduction of the salary of any individual. If there is no reference to the items in your request in my reply below this means that we have either no information relating to that area or we are not engaged in that activity. Not included with this letter is some correspondence we had with a company which produces dried forage for horses as although there is an element of processing in this activity it is not cooked food; if my interpretation of your request is incorrect and this actually comes within the parameters you are looking for please let me know and I will arrange for this material to be forwarded to you.

The University receives pet food free of charge from Hills, which is available for sale to clients, members of staff and students, the income from which is used for the benefit of the activities within the University. Members of staff and students of the School are eligible for a 33% discount on the selling price if they are clients of the Hospital for Small Animals General Practice as long as the items are not specially ordered in which case no discount applies. Selected items of food from Pedigree Masterfoods and Royal Canin are available to the University free of charge, and the same discount arrangements described above apply to these items. For foods from these manufacturers not provided free of charge no discount arrangements apply. In addition to Hills, Pedigree Masterfoods and Royal Canin Products the hospital for Small Animals sells foods manufactured by Purina and IAMS. For foodstuffs for the Large Animal Hospital and the Large Animal Practice Teaching Unit food is sold to members of Staff at cost price if they purchase these items through their own trading unit.

Hills provide students with a free book ("Small Animal Clinical Nutrition"), lab coats and some handouts. They also supply a speaker for a 2 hour client communication session for fourth year students. The School receives occasional sponsorship for weekly student seminars, with outside companies

covering the cost of a speaker and sometimes refreshments for participants, although none of the seminars over the past two years have been sponsored by a pet food manufacturer.

I am not aware of any scholarships of bursaries for veterinary students provided by processed pet food companies, although you will appreciate that if any individual students have entered into private arrangements with sponsors to pay fees or receive income for living costs the University would not know about this.

Individual students and student societies do also sometimes arrange meetings which may be sponsored by or have speakers from processed pet food manufacturers, but as students are not employed by the University they are therefore not covered by the Freedom of Information legislation and as the University does not hold any information about these events I am not able to provide any details.

Yours sincerely

Jim R Nisbet

School Administrator

ROYAL CANIN VETERINARY NURSE AGREEMENT

between

Royal Canin (Division of Mars Inc),
Head Office, Crown Pet Foods, 25 Brympton Way, Yeovil, Somerset, BA20 2JB
(hereinafter "Royal Canin")

and

University of Edinburgh

incorporated under the Universities (Scotland) Acts and having its principal offices at Old College, South Bridge, Edinburgh EH8 9YL, ("the University"); (hereinafter "University")

WHEREAS, the University, through its Department of Veterinary Clinical Studies and Hospital for Small Animals, has expertise in the provision of Veterinary Medicine and Royal Canin wishes to provide funds to support the appointment of a veterinary nurse at the University, who shall be the known as the Royal Canin Veterinary Nurse (the "Nurse") working in close contact with the Veterinary Support Manager from Royal Canin (details of whom shall be notified to the University from time to time) and undertaking:

- a) the provision of nursing support for the Edinburgh Veterinary Cancer Centre;
- b) the provision nursing and nutritional support to patients primarily undergoing treatment for cancer and also patients suffering from chronic illnesses such as heart failure, renal disease, hepatic disease, gastrointestinal disease and orthopaedic diseases;
- c) the conduct of a "stand alone" clinic to provide nutritional advice and support for patients suffering from a wide variety of illnesses in the Hospital for Small Animals;
- d) the provision of a link with local practices to help provide nutritional advice to patients from these practices;
- e) the provision of nutritional educational support to the school and referring practices through the provision of RC PHC and CPD type lectures;
- f) writings for veterinary and nursing journals when appropriate and required to do so; and
- g) contributions to the education of undergraduates through small group tutorials on nutritional support.

Time Allocation: as a guide it is envisaged that 70% of time will be dedicated to supporting the Edinburgh Veterinary Cancer Centre; 20% of time will be spent supporting other clinics and the remaining 10% of time shared equally amongst the latter four undertakings. This will ultimately be determined by the needs of the Hospital for Small Animals through Professor David Argyle as head of the Edinburgh Veterinary Cancer Centre.

This Agreement also offers the parties an opportunity for mutual activity in the areas of: a) Waiting & Reception Room Merchandising, b) Staff Training in Retailing Skills, c) Pet Health Counselling; and to which Royal Canin will provide retail training support, Pet Health Counselling as required and an agreed supply of free branded Clinical Petfood products for retailing.

IT IS AGREED:

In consideration of the University appointing the Nurse, Royal Canin shall pay the fees

in accordance with the Schedule 1.

- 2. This Agreement shall continue in force for the period of three (3) years or until its earlier termination by either party giving three months, notice in writing to the other.
- 3. The University confirms that the Nurse appointed will be and will remain an employee of the University.
- 4. If the University is in breach of any of the terms of this Agreement then without prejudice to any other rights Royal Canin may have in respect of the breach Royal Canin shall be entitled to terminate this agreement and withhold all further payments whether or not these may already have accrued.
- 5. (a) The term "Confidential Information" shall mean any information in any form emanating, directly or indirectly, from Royal Canin or any other member of the Mars Group and shall include any compilation of otherwise public information in a form not publicly known.
 - (b) It is understood that the term "Confidential Information" does not include information which:-
 - (i) is publicly known at the time of disclosure;
 - (ii) after disclosure by Royal Canin, becomes publicly known other than through a breach in this Agreement;
 - (iii) the University can show was known to them, other than under a subsisting obligation of confidentiality or restricted use, prior to its disclosure by Royal Canin;
 - (iv) the University can show was developed independently by members of its staff who were not aware of the content of the information disclosed by Royal Canin:
 - (v) the University can show was made available to it by a third party who had a right to do so and who has not imposed on the University any subsisting obligation of confidentiality or restricted use in respect thereof.
 - (c) In this Agreement the term "Mars Group" means any subsidiary or holding company of the Mars Incorporated world-wide together with any subsidiaries of such holding company.
 - (d) The University acknowledges that Royal Canin has a proprietary interest in maintaining the confidentiality of the Confidential Information and undertakes that, both during and after the termination of this Agreement, it will not disclose the Confidential Information (except in accordance with Clause 5) or use the Confidential Information for any purpose other than that for which it was originally intended.
- 6. (a) The University agrees:-
 - to limit the disclosure of any Confidential Information to such of their employees to whom such disclosure is necessary in order to meet the terms of this agreement;
 - (ii) to ensure that such employees acknowledge and are bound by equivalent obligations in respect of the Confidential Information, as are undertaken by the University in this Agreement.
- 7. Neither party shall assume any obligations on behalf of the other or make any

representations on behalf of the other or bind the other in any way. Neither party shall in any way represent itself as the agent of the other unless with the express written permission of the other.

- 8. (a) The University accepts that Royal Canin products (Royal Canin® Veterinary Diets and other Royal Canin® clinical products) will be supplied free of charge for the exclusive use by the University, through its Hospital for Small Animals and Department of Veterinary Clinical Sciences. Royal Canin products should be used as first line products in all cases under the care of the Royal Canin Veterinary Nurse, except where no suitable Royal Canin product is available or it is considered not to be in the best interests of the individual animal.
 - (b) Royal Canin products may be used to feed hospitalised animals and Royal Canin® Veterinary Diets may also be retailed to clients, in order to generate further income for the University. This arrangement will be open for review periodically.
 - (c) Royal Canin® Veterinary Diets will also be supplied free of charge to the Department of Veterinary Clinical Science for sale at discounted rate to bonefide University Staff and Students. This arrangement will be open for review periodically.
- 9. While the primary teaching responsibility for the undergraduate curriculum in Small Animal Nutrition lies with the University, it is recognised and accepted that Royal Canin is a source of nutritional expertise. The University agrees that Royal Canin will be allowed to provide expertise and material for integration into the agreed University courses in both basic and clinical nutrition teaching. For the avoidance of doubt, this shall be at the mutual agreement of both parties.
- 10. Neither party may assign or sub-contract in whole or in part any of its obligations or rights hereunder without the prior written consent of the other.
- 11. This Agreement shall take effect on the last date of signature hereof.
- 12. This Agreement may only be modified if such modification is in writing and signed by both parties.
- 13. This Agreement contains the entire agreement between the parties in respect of its subject matter and supersedes all previous agreements, arrangements and understandings between the parties. Each of the parties acknowledges that in entering into this Agreement neither of them has relied on any warranty, undertaking or representation otherwise than as expressly set out herein.

14. This Agreement shall be construed and governed in accordance with the laws of England. The English courts shall have the non-exclusive jurisdiction to determine any question or dispute arising in connection with this Agreement.

AS WITNESS

The hands of the duly authorised representative of the parties on the day and year first stated above.

Signed

for and on behalf of

Royal Canin (a division of Mars Inc)

by

Date

28/04/06

Signed

for and on behalf of

The University

by

Date

Figure 1 Fig

1-7 Hoxburgh Street Edinburgh EH8 9TA

26/4/06

SCHEDULE ONE

AGREED SALARY COVERED BY ROYAL CANIN Royal Canin Veterinary Nurse at University of Edinburgh

Schedule 1	Fee Schedule		
Royal Canin Veterinary Nurse	Jan-06	Jan-07	Jan-08
salary NI & Pension at 22% Travel*	500	500	500
total			

^{*} Travel – payment towards non Royal Canin meetings as agreed between the parties i.e. if the nurse has to travel to present at a conference/course

The University shall submit quarterly invoices for payment, each invoice shall reference the relevant purchase order number supplied by Royal Canin.

The invoice should be posted to:

Head Office Director Royal Canin (Division of Mars Inc), Crown Pet Foods 25 Brympton Way Yeovil Somerset BA20 2JB

Payment shall be made by Royal Caninon the 26th day of the month following the month in which the relevant invoice is received.

NISBET Jim

From: Sent:

24 January 2007 10:05

To:

NISBET Jim

Subject:

Fw: meeting

---- Original Message ----

From:

To:

Sent: Thursday, September 21, 2006 3:27 PM

Subject: meeting

> Dear

> We have both been trying to contact each other unsuccessfully by phone, so

> email is probably the easiest way!

> I'd like to arrange a meeting with you re hill food, the best times for me

> are tuesday mornings.

I look forward to hearing from you.

>

>

> Manager of Dick Vet Small Animal Practice > Royal (Dick) School of Veterinary Studies

> Hospital for Small Animals

> Easter Bush Veterinary Centre

> Roslin

> EH25 9RG

NISBET Jim

From:

Sent:

24 January 2007 10:05

To: Subject: **NISBET Jim** Fw: meeting

---- Original Message ----

From: To:

Sent: Monday, September 25, 2006 10:51 AM

Subject: Re: meeting

Dear

Oct 24th is fine - shall I see you at 10am.

Just really wanted to speak to you about us possibly selling and marketing your lifestyle diets to our clients, and puppy/kitten packs etc.

Look forward to meeting you

---- Original Message -----

From:

To:

Sent: Monday, September 25, 2006 10:19 AM

Subject: Re: meeting

 $ilde{\mathsf{L}}$ how about the 24th October - it would help me plan for the meeting if you could outline briefly the points you would like to cover. Best wishes

Veterinary Business Advisor Hills Pet Nutrition

22/09/2006 16:52

To

CC

Subject Re: meeting

Hi \bigcirc Sorry, the 3/10 and the 10/10 are already taken - any suitable tuesday am after that?

Thanks

---- Original Message ----

rom<u>:</u>

To:

Sent: Friday, September 22, 2006 7:35 AM

Subject: Re: meeting

Dear — we have been playing a very unsuccessful game of telephone tennis! How would tuesday 3rd October suit you? I could get to you for about 10am so name your time.

Best wishes

Veterinary Business Advisor

Hills Pet Nutrition

21/09/2006 16:27

То

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I look forward to hearing from you.

Manager of Dick Vet Small Animal Practice Royal (Dick) School of Veterinary Studies Hospital for Small Animals Easter Bush Veterinary Centre Roslin EH25 9RG

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Manager of Dick vet Small Animal Practice Royal (Dick) School of Veterinary Studies Hospital for Small Animals Easter Bush Veterinary Centre Roslin EH25 9RG

NISBET Jim

From:

Sent:

24 January 2007 10:04

NISBET Jim To: Fw: meeting Subject:

---- Original Message ----

From:

To:

Sent: Tuesday, October 17, 2006 9:58 AM

Subject: meeting

asked me to contact you re organising a meeting with our practice re lifestyle diets etc. Tuesday mornings or thursday afternoons are best for

still does the food ordering, but I would like to investigate > > marketing and selling more petfoods for the practice.

- > I look forward to hearing from you.
- Thanks

>

> 1 > Manager of Dick Vet Small Animal Practice

- > Royal (Dick) School of Veterinary Studies > Hospital for Small Animals
- > Easter Bush Veterinary Centre
- > Roslin
- > EH25 9RG

NISBET Jim

From:

24 January 2007 10:04

Sent: To:

NISBET Jim

Subject:

Fw: meeting

---- Original Message -----

From: To:

Cc:

Sent: Friday, October 13, 2006 3:46 PM

Subject: Re: meeting

Dear Part - I have been discussing my impending visit with my colleague - he is the associate Veterinary Affairs Manager, and it is his department that deals with the Vet Schools. I think on reflection you are best meeting up with him directly. Unfortunately is unable to do the 24th, however he is planning a trip up to see and about renewing resident's contracts and is keen to take the opportunity to meet with you and discuss your plans. I will leave you to rearrange a new date with direct.

to rearrange a new date with direct.

did mention to me that his key contact at the college has previously been please can you update about whether is no longer dealing with the pet food, just so that he is able to plan to see all the relevant people when he visits the college.

will e-mail you next week or he can be contacted as follows

Best wishes

Field Sales Manager Hills Pet Nutrition

25/09/2006 11:51

To

cc Subject Re: meeting

Dear Oct 24th is fine - shall I see you at 10am.

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I look forward to hearing from you.

Manager of Dick Vet Small Animal Practice Royal (Dick) School of Veterinary Studies Hospital for Small Animals Easter Bush Veterinary Centre Roslin EH25 9RG

NISBET Jim

From:

Sent:

24 January 2007 10:03

To:

T Jim

Subject:

Fw: Visit confirmation 12 Dec 06

---- Original Message ----

From:

To:

Sent: Wednesday, November 08, 2006 5:10 PM Subject: Visit confirmation 12 Dec 06

Dear

Following my chat with you today when, we has confirmed that he will see me after you on the morning of 12 Dec. My plan would be to fly up on the Easyjet flight that gets into the airport at 9.10am. After a taxi ride to the Bush I imagine I'll be at the school for 10am ish. If I could meet with you both at 10am and then see at 11ish, that should work fine for everyone. How does that sound to you? My plan would be to have the Territory Manager with me to help go through the field based materials,

My discussion points for the respective people would be

- * Setting up the first opinion practice for pet food sales
- * Review range of products
- * Review support materials available
- * Review financial support



- * Review Hill's hospital feeding programme
- * Review Staff Student feeding program
- Introduce new products info she has requested, ie pouches
- \star Review logistics of ordering and delivery to improve our provision to the university

Best wishes, and see you on the 12th Dec

Associate Veterinary Affairs Manager, Hill's Pet Nutrition Ltd Tel: Mobile:





Hope all is well.

I'm afraid I don't have email address - but could you let him know that payment request for the monitor went to our accounts department today - so payment should be there within the week.

Please thank the property of the point and wish him all the best with the new equipment!

Veterinary Support Manager
Royal Canin U.K.
25 Brympton Way
Yeovil
Somerset
UK
BA20 2JB
Mobile
Fax-

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From:
Sent: 02 October 2006 19:13
To:
Cc:

Subject: NRC / AAFCO / FEDIAF / ?

Hi

I hope that you are all well and not too busy at this the start of term!

A quick pet food question if I may ... in referring to feeding guidelines, which ones are you most likely to refer to?

We are curious as regards the 'UK' consensus.

Many thanks in advance.

Phone: | Fax: Head Office: +44 (0)1935 410600 www.royalcanin.co.uk

ROYAL CANIN

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This email has been scanned by the MessageLabs Email Security System. For more information please visit http://www.messagelabs.com/email

From: Sent: 17 January 2006 14:33

Subject: Re: is out of the office.

Hill and no news yet, I'm afraid - was due to have meeting last week but it had to be postponed. Hopefully it will be discussed on Friday along with the rest of my (current and potential) projects!

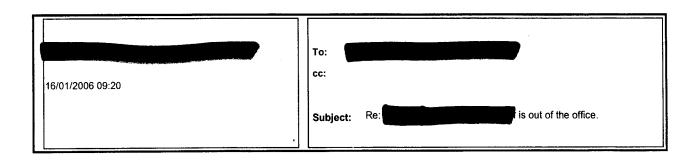
.

I will let you know as soon as anything is decided.

Project Scientist - Feeding Behaviour Waltham Centre for Pet Nutrition

To:

This e-mail is intended solely for the addressee and is strictly confidential. If you are not the addressee, please do not read, print, re-transmit, store or act in reliance on it or any attachments. Instead please e-mail it back to the sender and delete the message from your computer.



Hill Any further news on the calorimetry? Cheers,

---- Original Message -----

From: To:

Sent: Friday, December 30, 2005 4:02 PM

Subject: Sub

I will be out of the office starting 15/12/2005 and will not return until 09/01/2006.

I will respond to your message when I return.

9th November 2006

Hospital for Small Animals
University of Edinburgh
Easter Bush Veterinary Centre
Roslin
Midlothian
EH25 9RG

Loan of Calorimetry Equipment to the University of Edinburgh

This letter is to confirm that Waltham Centre for Pet Nutrition, a division of Mars UK Ltd (Waltham) will provide the equipment listed below on loan to the University of Edinburgh under the supervision of equipment remains the property of Waltham.

The University of Edinburgh will be fully responsible for:

- Arranging and paying for all transportation of the equipment between Waltham and the University;
- Full maintenance of the equipment during the loan period;
- Ensuring the equipment is suitably insured during the loan period, a copy of the insurance certificate must be provided to Waltham;
- Returning the equipment, if requested, to Waltham in the full working order as received;
- Ensuring all members of the University staff using the equipment receive full training and use the equipment in a responsible manner

The equipment:

- 1. Whole body cat calorimetry chamber (source unknown, maybe built inhouse)
- 2. Xentra 4100 gas analyser (Servomex International Ltd)
- 3. Digital data meter 34970A (Agilent Technologies)

The University of Edinburgh will indemnify and hold harmless Waltham and its Associated Companies from any claims including but not limited to maintenance, insurance and usage of the equipment.

Please countersign both copies of this letter as acceptance of the provision above for the loan of the equipment and return one copy to myself at the above address.

R&D Services Buyer

Signed for and On behalf of Waltham Centre for Pet Nutrition division of Mars UK Ltd

Signed for and On behalf of University of Edinburgh.

Date _____

From: To: Sent: Subject:	08 September 2006 09:42 Réf. : Re: palincat meeting in Paris		
Dear			
You are righ	t. You'll probably join us during the diner	(I'll leave indica	ations at the hotel).
I'm very sorı	y about that but the previous flight is ver	y early in the da	y. Do you want to come earlier?
THanks			
Best Regard	ds,		
		Pour :	
08/09/2006 11	1:38	cc : Objet :	Re: palincat meeting in Paris

- just one small point: I arrive at Paris Charles de Gaulle at 20.15, but I see, from the Agenda, that we all meet in the hotel foyer at 20.00 for dinner. So, guess I'll miss dinner!



EH25 9RG United Kingdom

'phone: FAX: -

From:

To:

08 September 2006 09:25 Sent:

Attach:

palincat II agenda meeting v1.doc

Subject:

palincat meeting in Paris



I come back to you regarding our meeting in Paris

I have booked for you the Brittish Airways flight leaving Edimburgh on the 25 October at 5:15 PM arriving at 8:15 in Paris Charles de Gaulle

Way back leaving Paris at 8:50 PM to arrive at 9:40 PM in Edimburgh

Can you confirm that this is ok for you?

You'll find hereafter the draft of the agenda

Looking forward to hearing from you

Best regards,